WAIS, Inc. Organization Chart 1/4/95 Board of Directors President & Chief Technologist Brewster Kahle Executive Assistant Judy Chen Marketing & Sales Washington Office Production Services Administration Development Operations Bruce Gilliat Kevin Oliveau Meikie Syme-Hall Jean Christofferson* Keira Bromberg* Nick Scharf John Duhring Norm Brodesser Claude Devarenne Harry Morris Kevin Garrett Mary McCall Business Development Human Interface Designer Senior Engineer System Administration Controller Engineer Larry Stienberg TBH 2/95 Peter Graf * Will Tuthill Dan Aronson Victoria Gamburg Online Sales Engineer Information Engineer Information Engineer Office Manager Engineer Cindy Miller TBH 2/95 Tara O'Siochain * Margaret St. Pierre * Jim Wray * VAR Sales Admin Support Human Interface Designer Protocols Engr Contract Recruiter Kevin Cronin TBH 2/95 Marion Esanu Notes Telesales Rep Design Engineer Engineer * = Contractor filling permanent position Than Lee TBH 2/95 JP Massar * Dan Aronson working in Operations thrui Jan 95 Sales Assistant Customer Support Rep Engineer Lori Nelson * TBH 3/95 Lauranne Oliveau Marcom Mgr Production/Support Manager Technical Writer Dia Cheney Aneesa Sen TBH 2/95 Marketing Support Production Services Coordinator Senior Engineer TBH 2/95 Mollie Don Rob Eric Frank Dolle TBH 2/95 Federal Sales Rep Engineer TBH 1/95 TBH 2/95 Telesales Rep 2 Engineer TBH 1/95 Engineer